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March 27, 1998

To Whom It May Concern:

Robert Naylor was employed by CDI Corporation from July 1996 through February 1998 as the Information Systems Plan Manager. The ISP was a three year, \$24 million plan, to implement new technology and replace core hardware and software throughout the enterprise. Robert also had additional responsibilities in acting as the Recruiting and Placement Informational Database (RAPID) Project Manager, as well as temporarily managing the Help Desk, Operations, Networking, IT Purchasing, Micro Systems Support, and assisting the CIO with strategic IT directives.

Over the past year, I have worked closely with Robert during the ISP Council meetings discussing strategy, budgetary considerations, and timelines. I have found Robert to be very conscientious, dedicated, and committed to accomplishing objectives while remaining customer service oriented. He has been extremely professional, forthright, and accommodating.

Some of the technology that Robert's department has implemented over the past year have been as follows:

- Enterprise wide NT e-mail system using MS Exchange/Outlook
- Internet/Intranet
- EDI enhancements
- Network Management Systems (Cisco Works & NT HP Openview)
- Network Security (Application level firewall NT Raptor)
- Frame Relay infrastructure (WAN)
- NT infrastructure (LAN)
- Data Warehouse (Web based and Client Server)
- RAPID (front office currently in roll-out)
- SAP (back office currently in initial stages)
- Oracle 8.0 on DEC UNIX
- DEC Alpha multi-processor
- HP 9000, 969, Netservers
- DELL / HP support
- Octel Voicemail support

Robert has also served well on the IS Council, which comprises the IT leaders from across all business segments as well as working closely with our international operations to provide assistance and direction on establishing unified systems.

Robert has chosen to leave CDI on good terms in pursuit of his personal objectives. I would not hesitate to recommend him for employment based on my experience with him.

Sincerely,

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President & CEO

CDI Corporation

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